



K A R M A



**Alan Yuan,  
Chief Revenue Officer**

As Chief Revenue Officer, Yuan leads Karma's Go to Market (GTM) teams and oversees the management, building and acceleration of Karma's multiple revenue channels, including the company's global sales, branding and marketing.

A proven entrepreneur and executive with more than 20 years of experience co-founding and managing start-up companies, Yuan has twice brought new energy companies to become global leading players. He has held roles as CSO and CMO for a multi-billion-dollar new energy company in China and was VP of Global Sales for several NASDAQ traded new energy and semiconductor companies.

Yuan earned a bachelor's degree in International Business and Economics from Tianjin University of Finance and Economics and an MBA from Rutgers State University.